

# THE REGISTER'S REPORT

with DANA RONE



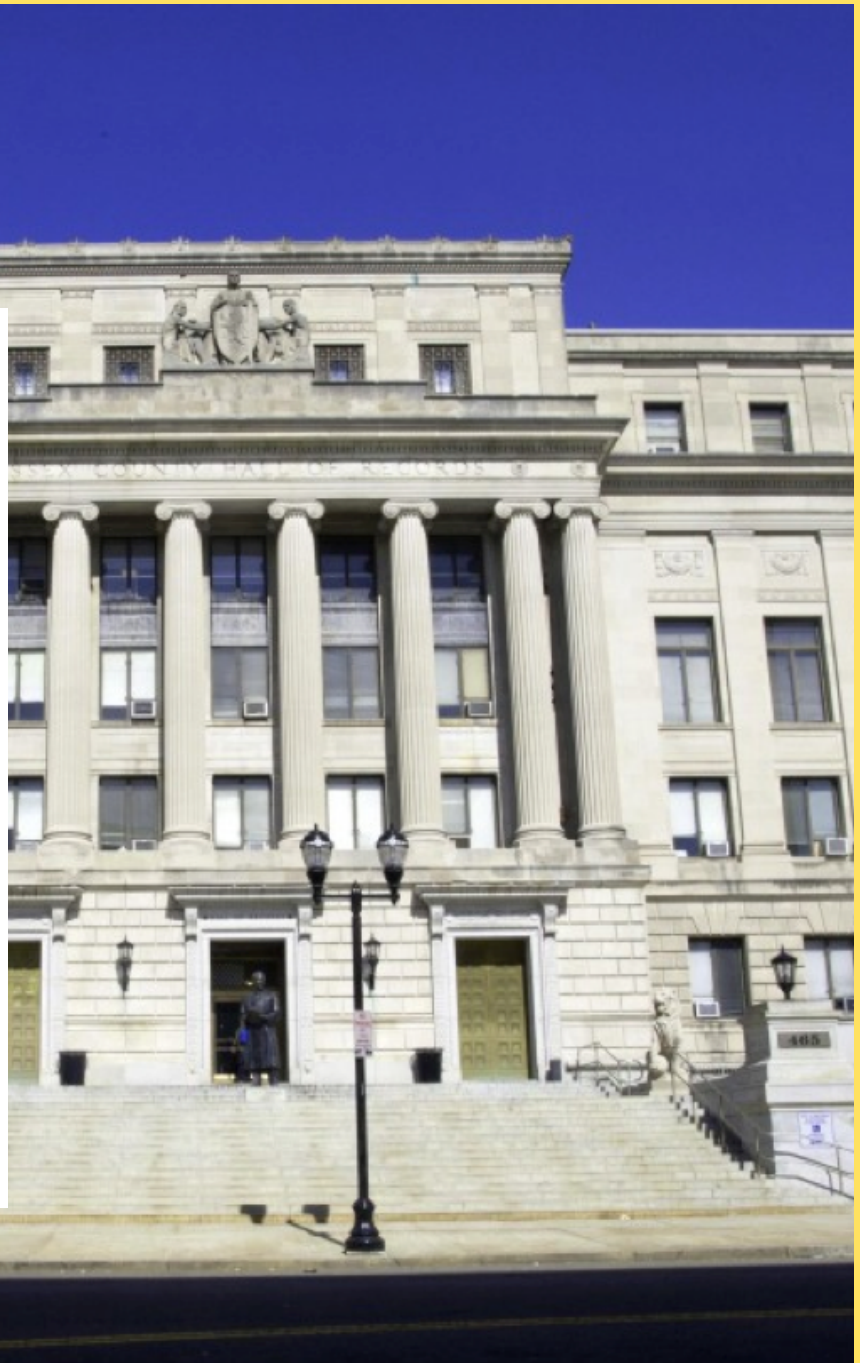
SPRING

# 2018

COUNTY  
OF  
ESSEX  
NEW JERSEY

## INSIDE

- Who is Dana Rone and what does she do?
- Homelessness Trust Fund Update
- ECRO Accomplishments
- Word Puzzle



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# TELL ME MORE

**WITH DANA RONE,  
ESSEX COUNTY REGISTER**

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## **WHAT DO YOU DO AT THE REGISTER'S OFFICE?**

I am the Register, the Manager. But I prefer "Leader of the Team". We are responsible for recording and storing permanent land records for the County's 22 municipalities. I have a background as a manager, so I bring those skills to the office. As a career civil servant, I enjoy lifting the expectations of my team while achieving goals set by our team. We have done an extraordinary job. I am very pleased.

## **WHAT'S CHALLENGING ABOUT YOUR JOB?**

What I find most challenging is trying not to get demoralized. We have worked diligently to move Essex County from being last in the State to being first. We've increased revenue by 55% to date (from 46 M to 74 M). We provide the highest standards of customer service, and these things most times go unnoticed and without acknowledgement. Thank you to Freeholder Jones for acknowledging my team.

## **WHO INSPIRES YOU IN YOUR PERSONAL JOURNEY?**

I lost my Dad at a very young age (14). He instilled in me how imperative it is to have the courage to "Right a Wrong." My mom, God bless her, raised four children as a young widow, working and fighting on behalf of the poor, the voiceless. She taught me by leading by example. I am very grateful. My goal every day is to make the world more just and loving, so that we can become our most fabulous selves.

## **WHAT IS YOUR FAVORITE QUOTE?**

I have many quotes that I live by but one of my favorites is, "It is difficult to get a man to understand something, when his salary depends upon his not understanding it!"  
- Upton Sinclair

## **WHAT ARE YOU MOST PROUD OF?**

I am super proud of my staff, super Proud. We did what most thought could not be done: depleted the backlog from 24 weeks to 48 hours, provide professional E-record training throughout Essex County, and now electronically recording within 24 hours. We increased our revenue by \$27.7 Million in 36 months. We are currently working on a special inventory project in the public vault to calculate how many books we house. Wish us luck on that one!

## **HOW DO YOU DECOMPRESS?**

Believe it or not "Hidden Picture" books help tremendously. They're developed for kids but they provide the tools adults need to unwind, concentrate and to de-stress. I've given copies to my staff. I absolutely recommend it. And, never forget the importance of laughter in your life.



G X X D D V K Y Y Z P T L B N G O E  
W E S T C A L D W E L L F L O L M E  
E G N A R O T S A E E J W O T E D J  
S J S I Q I F N U W N I P O S N N Y  
P O N L U R R D D F E I I M G R Z A  
N J U T L U I L F G B R V F N I L B  
P E C T B E A A N A V J C I I D L R  
F F W L H C F A L I I E I E V G E A  
P U L A H O R X N C D R O L I E W N  
T I P T R O R G E A T R F D L Q D U  
M A R R T K T A R S A N E I A S L T  
Q O L S B O E G N N S M O I E J A L  
N Y E L N V R A G G R E L M P L C E  
M W B C O O B E L L E V I L E K D Y  
J M U Q V D O O W E L P A M V Q X X  
P X I E R O S E L A N D A N O R E V  
D V V B O V C R U X S N G Y U C R R  
Z U D W S V F Z L P H Z B X D L U T

# ESSEX COUNTY

BELLEVILLE  
BLOOMFIELD  
CALDWELL  
CEDAR GROVE  
EAST ORANGE  
ESSEX FELS  
FAIRFIELD  
GLEN RIDGE  
IRVINGTON  
LIVINGSTON  
MAPLEWOOD

MILLBURN  
MONTCLAIR  
NEWARK  
NORTH CALDWELL  
NUTLEY  
ORANGE  
ROSELAND  
SOUTH ORANGE  
VERONA  
WEST CALDWELL  
WEST ORANGE



## ECRO

### ACCOMPLISHMENTS: DID YOU KNOW?

#### INCREASED REVENUE

We increased our revenue by \$27.7 Million (from \$46 Million in 2014 to \$74 Million in 2017)

#### COLLECTED

We collected over \$470k for the Homelessness Trust Fund

#### DECREASED

We decreased operational budget by \$53,352

#### RECORDED

We recorded, scanned, and verified an average of 25,683 documents per month in 2017

#### NO DELAYS

We have no delays in recording. We reduced delays from 24 weeks to 48 hours.

#### TRAINED

We trained and increased usage of E-Recording system for 10 municipalities which are now recording electronically (Belleville, East Orange, Irvington, Maplewood, Montclair, Newark, Nutley, Orange, South Orange and West Caldwell). All employees are cross-trained

#### COMPLETED

We completed a backlog of 20 year filing projects for:

- Notice of Settlement
- Lis Pendens (foreclosures)
- UCC



# HOMELESSNESS TRUST UPDATE

ON OCTOBER 25, 2017, FREEHOLDER JONES, PRESENTED ACCOMMODATIONS TO THE ESSEX COUNTY REGISTER'S OFFICE STAFF.

THE FREEHOLDERS ACKNOWLEDGED THE HARD WORK AND THE ADDITIONAL REVENUE RAISED FOR THE HOMELESSNESS TRUST FUND, \$477,733.00, TO SUPPORT ESSEX COUNTY IN ITS EFFORTS TO ALLEVIATE THE CONDITIONS OF HOMELESSNESS.

## SENATE BILL NO. 3449

You can obtain more information about the Homelessness Trust Fund by viewing Senate Bill No. 3449.

Freeholder Lebbby Jones commented: "When your employees exceed expectations, acknowledging it is a no brainer. The Register has made great accomplishments in her office. They earned it."

Since 2015 our staff has made every effort to ensure we process documents that would generate revenue for the homeless in Essex County, given that Essex County has 30% of the homeless population for the State of New Jersey.



## Contact Us

OFFICE OF THE ESSEX COUNTY REGISTER  
OF DEEDS & MORTGAGES  
HALL OF RECORDS - ROOM 130

465 Dr. Martin Luther King, Jr. Blvd.  
Newark, NJ 07102

PHONE: 973 - 621 - 4960

Fax: 973 - 621 - 2590

Office Hours: 8:30am - 4:30pm

email: [info@essexregister.com](mailto:info@essexregister.com)

